**Omar Sobhi El-Hanafy**

**Mobile: (971)558918114**

**E-Mail: Osobhy1@gmail.com**

**Residence: Dubai, Deira**

**Driving License: UAE**

**Education:**

* College: Faculty of arts, Cairo University, 2005/2010
* Department: Greek and Latin DEP
* Grade: Pass

**OBJECTIVE** **:**

An accomplished professional with extensive expertise in the Telecommunication Field especially in business development, sales business support and strategic planning of Retail and Wholesale Management. proficient at full business-unit management with reputation for leading teams towards peak performance; seeking a challenging position to drive realization of business targets with adept management of organizational diversity, while maintaining a firm focus on assured bottom line gains and distinguished company performance.

**KEY SKILLS**

• Sales Management, Marketing, Business Development, Operations Management.

• Project Management, Key Account Management, Budgets, Strategic Planning/Implementation.

• Customer Relationship Management, Multi-Channel Distribution, Promotions, Vendor Relations.

• HR Selection, Development & Training, Performance Management, Quality Control, Retention.

• Leadership, Team Building, Decision Making, Communication, Measurable Deliverables, Time Management.

**Language skills:**

* + Native language: Arabic.
  + Excellent command of both written and spoken English.

**PROFESSIONAL EXPERIENCE**

* 1 Dec 2010 to Jan 2013: Worked as a sales representative at **Vodafone store**.
* 1 Jan 2013 to July 2014: Worked as Sales Supervisor at Touch care" **Vodafone Partner channel** "
* July 2014 to September 2015: worked as Store Manager at **Etisalat** ( Key Retailers ) .
* November to May 2016: worked as Sales Account Manager at **Optimum Systems** (Vodafone Partner) in **Qatar Doha**.
* May 2016 to Feb 2018: Retail Area Manager at **Fashion House** .
* Feb 2018 to Present: Sales Manager at **Etisalat** Premium Partner Channel. ( **Dubai UAE** )

**Interests:**

* Reading books and novel of various kinds
* Web surfing and searching
* Major strength: Honest, Outlook, flexible, patient, smart, hard worker and

Ability to work under pressure

**Personal Information:**

* Date of birth : 20dec - 1988
* Marital status: Married
* Military status: Exempted
* Gender: Male
* Nationality: Egyptian

**References:**

* Available if required