

CURRICULUM VITAE

MOHAMMED MOHIUDDIN SIDDIQUI

EMAIL: Mohdmohiuddin210@gmail.com

MOB & Whatsapp: 0091 73964 34756



CAREER OBJECTIVE:-

- To acquire a position in an organization, where specialized experience and education are valuable to an employer in its pursuit of profitability and an opportunity exist for long term security and personal growth.

PROFESSIONAL SUMMARY:-

- Creative and result-oriented professional with expertise in lighting projects - 5 + years experience in lighting industry as “Technical sales Engineer” sales support and coordination works.pre sales, Designing , technical support, procurement in Doha, QATAR.

PROFESSIONAL EXPERIANCES :-

- **15th May -2017 to 9th August-2019** at **Light Wave Zone** for Electrical Trading and contracting co. W.L.L Doha, Qatar. as “ **Technical sales Engineer**”
- **5th March -2014 to 20th May -2017** at **Al Noor Supply and Technical support W.L.L** as “**Electrical Engineer**”

WORK EXPERIANCE:-

- Follow up with the assigned contractors for job in hand projects for the lighting opportunities.
- Making BOQ, client quotations, product technical datasheet, Technical submittal and compliance statement to the respective client and perform lux calculations.
- Analyzing cost and sales .
- Providing samples, taking approvals from the consultants.
- Closed working with the contractors, consultants, site engineers etc.
- Ability to Design product Technical datasheet and product catalogue and Lighting applications.(interior lighting, exterior lighting, street lighting, façade lighting, Emergency lighting, Aviation lighting).
- Designing and Performing Lux calculations (photometric results, 3D Rendering, False color rendering etc by Dialux.

- Instructing and demonstrating with schematic Diagrams of circuits to technicians about wiring and testing of Emergency kit integration with the Lighting fixtures and also suggesting customization of light fixture as per client requirement.
- And providing Technical support to the client.
- Making technical presentations and demonstrating how a product meets client needs.
- Persuading clients that a product or service best satisfies their needs in terms of quality, price and delivery.
- Selection of suitable light fixture as per the project specification requirement from different source i.e (Manufacturers/suppliers/Distributors) from all over the world.
- Taking prices from (Manufacturers/Suppliers/Distributors) directly and then doing costing based on our company standards and volume of requirement considering (Ex-work prices, Currency exchange rate, Freight & Margins).
- Exploring and connecting with new manufacturers and making business collaboration.
- Negotiating with the manufacturers and procuring light fittings for projects and retail purpose.
- Tracking the ordered material shipments and coordinating with manufacturers and shipping agents for the shipment and its clearance.
- In order to get approval of our brand in the consultant, municipal, public works Authority, Aviation Authority and other Govt. project vendor list submitting the required documents from manufacturer and complying construction standards and kahramaa standards as well as and design and specified light fitting in the project specification also.
- Updating weekly report to the manager of ongoing , Job on hand and Tender projects status.
- Closing the orders, executing, and payment collection.

Dealing with the Manufacturers :-

Indoor Lighting:-Disano-Italy, Fosnova –Italy, Lombardo-Italy,Thorn-U.K, Arkos-spain, Iguzzini-Italy, Trilux - Germany, Eglo-Austria, Cromptonlux-Czech Republic, Geonext-portugal, Britlite –U.K, Litch basis- Germany, Philips-Middle East, NVC-P.R.C, Bright special lighting – Greece, Viokef –Greece, pelsan-Turkey, Total lighting – Turkey, Angel Apricio –spain, F.C. lighting –P.R.C, N.V.C –P.R.C, Glow mac –India, Avolux lighting- Turkey etc.

Outdoor Lighting:-Tector –Italy, P.U.K –Italy, Wibre- Germany, ATP –Spain, Fumagalli – Italy, CARBONI –Italy.

Emergency Lighting:-Orbik- U.K, Tridonic –U.K, Technoware –UAE, ASM-Germany, Bes A-Turkey, TM Technology –Poland, Zener-P.R.C. etc.

Façade Lighting :- HERA LIGHTING- Turkey, SHENZEN EXC-LED –TECHNOLOGY –P.R.C , etc.

Obstruction Lighting:- Delta light – U.K, Criptonlux –Czech Republic.

Completed Projects :-

Qatar petroleum :- Epic Rotating plant at Dukhan, Al Luqta park, Doha park, Al rayyan park, Double Tree Hilton-Sinyar (2B+G+52), Arwa Tower, sheikh faisal tower obstruction light, 3 Nos. 7 Residential building (Qatar Airways),Al Misnad palace, Hamad Al Moudadi palace, Qatar pest control, Doha pest control, Qatar Mall, Al Nasr Logistics, Oasis project, Al Manhal Factory project, Jerry Al samar project, Al khor Guard House project, Lusail Marina Tower project, Al Jeryan solar bollard light project, 2B+G+7F Residential tower at Najma, BVN10 villa –Pearl Qatar, 3 Substation renovation Kahramaa project and many more etc.

EDUCATION QUALIFICATION:-

- B.Tech (Electrical and Electronics Engineering) from Asifia college of Engineering and Technology,JNTU-H.
- Intermediate (Mathematics, Physics, Chemistry) from Sultan Uloom Junior college, Board of intermediate Education.
- S.S.C (Higher school) from Hyderabad Mission High school, Board of Secondary Education.

SKILLS:-

- Dialux 4.13, Dialux Evo 7, LDT Editor, IES viewer.
- Autocad 2D/3D, Photoshop, 3D Max, sketchup.
- One year Diploma in computer application and multi-lingual DTP.
(From NCPUL, Ministry of HRD , Govt. of India).
- Electrical CAD Designing.
- MS-office

STRENGTHS:-

- Lux calculations by software and manual by Lux Meter.
- Good in control wiring and power wiring.
- Result oriented
- Quick Learner
- Responsible and sincere
- Excellent communication and interpersonal skills.
- Extreme attention to detail.
- Hardworking in nature.

PERSONAL DETAILS:-

Date of Birth: 29-01-1990

Father Name: Ghouse Mohiuddin Siddiqui

Passport No: S9832083

Date of Expiry : 21-11-2028

Religion: Muslim

Marital status : Married

Nationality : Indian

Declaration:-

I undersigned, certify that to the best of my knowledge, and belief, these data correctly describe my qualification. Further, I certify that given an opportunity, I would work the best of my abilities and your satisfaction.



Mohammed Mohiuddin siddiqui