

Medhat Mohamed Abdelmagid

Leadership | Strategy | Global Group Companies

CHIEF FINANCIAL OFFICER

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DRIVING GLOBAL PROFITABILITY FOR GROUP ENTERPRISES

Offer 20 years of expertise in driving sustainable profitability and minimizing financial risk in billion-dollar group enterprises. Savvy finance strategist with a record of success in driving profits up 289% in a two-year span, securing billions in funding and developing shareholder business globally. Track record of gaining international credit rating and gaining listing on stock exchange. Articulate advisor and liaison to investors, partners and other stakeholders. Foster culture of accountability, commitment and shared success, leading up to 90 cross-functional employees.

"Medhat adapts swiftly to dynamic market conditions. He has deep knowledge in building a reliable governance framework and strategic financial planning to maximize shareholder value."

-- Mohamed Gad, Executive Director of Global Banking, Standard Chartered Bank

Leadership ■ Strategic Planning ■ Finance ■ Accounting ■ Project Management ■ Profit & Loss (P&L) Management
Business Planning ■ International Operations Management ■ Budgeting ■ Risk Mitigation ■ Regulatory Compliance
Stakeholder Relations ■ Financial Controls ■ Contract Negotiation ■ Mergers & Acquisitions (M&A) ■ Reporting ■ Cash Flow
Forecasting ■ Tax ■ Financial Statements ■ Variance Analysis ■ Process Improvement ■ Training, Coaching & Mentoring
Fund Management & Investment ■ Audits ■ Microsoft Office ■ Microsoft ERB Dynamics ■ Oracle ■ SAP ERP

PROFESSIONAL EXPERTISE

GROUP CHIEF FINANCIAL OFFICER ■ Ezdan Holding Group (EHG) – Qatar

Feb 2012 – Jul 2018

EHG is a Forbes' Global 2000 multi-billion-dollar shareholding company; largest real estate company in Persian Gulf region.

Evangelize business transformation and financial health initiatives. Formulate strategic business plans. Identify and explore opportunities; optimize finance models. Lead planning, budgeting and analytical support for business decisions. Analyze P&L. Oversee international operations. Develop, implement and improve processes, systems and procedures. Review and analyze financial statements of group companies. Manage cash flow and working capital. Oversee tax and legal compliance. Manage risk. Prepare and finalize accounts. Forecast and monitor funds flows. Analyze budget variances; track controls. Liaise with stakeholders and auditors.

Strategic Leadership

- **Built a billion-dollar finance empire** by extending footprint internationally to all banks in Qatar, Gulf Cooperation Council (GCC), Asia, Europe and USA.
- **Achieved financing for projects** by obtaining \$2 billion in syndicated loans with international banks over 3 years.
- **Established Ezdan as first private company in Qatar to issue Sukuk (Islamic bonds)**, spearheading successive issues in 2016 and 2017, totaling \$1 billion.
- **Elevated international profile** by establishing Ezdan as the **first private company in Qatar with a rating for international credit agencies**. Secured credit rating from international agencies, including Moody's and S&P.

Process Improvement

- **Propelled net profit 289% in two years; grew net profit 10-30% in subsequent years** by analyzing and improving processes and infrastructure.

Technology Advancement

- **Boosted efficiency and productivity** by leading implementation process of Microsoft Dynamics ERP.
- **Slashed monthly costs, streamlined collection of rented cheques and eliminated account reconciliation issues with central bank** by deploying Receipt Deposit Cheques (RDC) software.

Continues...

Ezdan Company Awards

- **Enterprise Agility Award** by *Entrepreneur* magazine in collaboration with Barclays Group, in recognition of the diversity of products that the Group provides.
- **Two-time winner of Best Real Estate Company of the Year Award** at Arabian Business Awards ceremony.
- **Best Social Responsibility Initiative Award** in Construction and Development for charity and humanitarian contributions at social, health, educational, cultural, sports and environmental levels.

CHIEF FINANCIAL OFFICER ■ *Al-Tadawul Holding Group (Acquired by Ezdan)* – Qatar

Jul 2007 – Jan 2012

Tadawul is the financing arm of Ezdan and the leading shareholder in the Ezdan Holding Group.

Strategized short- and long-term business plan and annual budget. Provided strategic decision support and advised on strategies to enhance profitability. Forecasted business. Interpreted financial results. Interpreted cash flows and developed mechanisms to minimize financial risk. Controlled cash flow, investments and credit lines. Cultivated and managed relationships with banks and financial institutions; secured credit lines. Restructured debts and identified risks/opportunities. Assessed loan applications and client financial statements. Evaluated early-warning portfolio. Analyzed variances; prepared statements; generated reports.

- **Multiplied funds and extended risk of ownership across additional shareholders** by spearheading process of listing of Ezdan Real Estate Co. (Subsidiary of Al-Tadawul) on Qatar's Stock Exchange.
- **Cut finance costs 2-3% by expanding network internationally** to all banks in Qatar, GCC, Asia, Europe and USA.
- **Finalized a billion-dollar finance facility** from Qatar and international banks.

EARLY CAREER HIGHLIGHTS

ACCOUNTING MANAGER ■ *Alexandria Carbon Black* – Alexandria, Egypt

Apr 2005 – Jul 2007

- **Enhanced data access for leadership decision-making** through pivotal role in implementing SAP ERP.
- **As proactive change champion, steered Total Productive Management (TPM) in Finance.**

INTERNAL AUDITOR ■ *Ibn Sina Laborex Pharma* – Cairo, Egypt

Nov 2004 – Mar 2005

ACCOUNTANT SUPERVISOR; ACCOUNTANT ■ *Mansour Group* – Alexandria, Egypt

Jan 1999 – Jun 2004

- **Drove profits up 20% and advanced efficiency** by designing and deploying a Standard Costing System. Redesigned database and conducted deep analysis of all aspects of warehouse process.

EDUCATION

Bachelor of Science – Commerce/Finance

Alexandria University – Egypt ■ 1998

PROFESSIONAL ASSOCIATIONS

CFO Network

Finance Club

Business Operations & Execution Best Practice Forum

MENA Executives